

# LEAH KLUSCH

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RN, BSN, FACHCA

### NURSE/EDUCATOR/CONSULTANT/SPEAKER

#### ABOUT LEAH KLUSCH

**Leah Klusch's education and consulting to healthcare professionals is defined by her dynamic style, sense of humor, no-nonsense advice and innovative ideas. Her ability to focus on learning rather than teaching makes her a welcomed and applauded industry speaker, educator, and nurse leader.**

She's the founder and director of **The Alliance Training Center**, an educational foundation focused on geriatric care issues in Alliance, Ohio and the author of numerous published articles in industry journals, periodicals, trade publications, books, video trainings, and lectures nationally on current industry topics. Leah is passionate about her work and her energy is contagious when helping clients and industry members manage:

- Care Delivery & Clinical Competency
- Wellness & Restorative Care Giving
- Compliance & Risk Management
- Leadership
- Re-engineering & Facility Planning
- Nursing Home Management
- Payment & Reimbursement
- Assessment and Assessment Documentation
- Regulatory Compliance

#### THOUGHT LEADERSHIP

**As a healthcare industry consultant with a penchant for bridging clinical, financial and compliance needs in an easy-to-understand, fun way, Leah's insights are captured and read throughout the industry, online as well as offline.**

- **Highly-Sought Speaker and Trainer**

Leah can be found on the speaker and trainer lists of the industry's most well-respected association conferences including AHCA, ACHCA, LeadingAge, ASCP, ALFA and International Council for Active Aging, as well as many state and local professional associations and ownership groups. Her expertise has attracted packed sessions on hot topics like the recent MDS changes, understanding care area assessments and Compliance rules with Part A Medicare and Auditing Therapy Services. She has authored and co-authored videos for the Briggs Corporation and written forms and formats for MedPass, and recently launched a series of MDS web-learning sessions with RediLearning for skilled nursing, rehab, specialty, hospice and home health.

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- **Widely Published Author**

Covering the industry's biggest topics, Leah's work has been featured in *Long Term Living*, *McKnight's Long Term Care News*, *Provider Magazine*, and *The Director*. She was first published in 1968 in the *American Journal of Nursing* and has authored more than 25 published articles. In addition, she has authored two books on restorative care giving and Understanding the Care Planning Process.

- **Consultant**

Individual facilities and nursing home management groups and owners from across the country rely on Leah's ability to assess and advise them on operational and clinical issues. She also works with industry-vendors to supply applicable solutions to the industry, like RediLearning, MDS Achieve, eHealth Data Solutions, Direct Supply, Encore Rehab, AccuNurse, and McKnights.

## PROFESSIONAL BACKGROUND

Leah received her Bachelor of Science in nursing from Capital University and continued graduate studies in Curriculum and Education at Ohio State University. In 2009, she completed the Fellowship program with the American College of Healthcare Administrators (ACHCA). The ACHCA awarded Leah with their Education Award in 2011.

In 1989, Leah launched The Alliance Training Center, an educational foundation focused on issues related to the care of the frail elderly.

## ABOUT THE ALLIANCE TRAINING CENTER

The Alliance Training Center is located in Alliance, Ohio and is home to many accredited training classes for Ohio nurses, aides and activity professionals. Leah Klusch launched the Center in 1989 to help her facilitate and educate care practitioners on helping to care for the frail elderly.

In addition, the Center serves as headquarters for many services offered to the professionals in long-term care including: educational services, management consultation, facility consultation, and development of specialized and custom training programs.

The Alliance Training Center is an approved provider of continuing education accredits by the State of Ohio Counselor/Social Worker Board #RSX019103, Board of Nursing Home Administrators, NAB and NCCAP.

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## PUBLISHED ARTICLES

MAGAZINE	TITLE	DATE
<i>AJN the American Journal of Nursing</i>	Nurse Recovers From Deadly Appointment	10/68
<i>Nursing Homes</i>	The Basics of Staff Education: It involves much more than mandatory in-services, and pays off in many ways	04/02
<i>Nursing Homes</i>	Targeting Our Approach to Incontinence: Negligent and Imprecise responses to residents' Incontinence carry a heavy price- here's how not pay for it!	12/03
<i>HC Pro</i>	Incontinence Management for Nursing Homes – A Training and Resource Guide to F315 Compliance	9/05
<i>PPS Alert for Long Term Care</i>	ADL Scores Rule New Payment System	12/05
<i>Nursing Homes</i>	The Importance of Properly Sizing Incontinence Products	12/05
<i>Nursing Homes</i>	CNAs are speaking but are you listening? (with Sandra Hoban)	3/06
<i>Nursing Homes</i>	Our Cup Runneth Over (with Richard Peck)	9/06
<i>Contemporary Long-Term Care</i>	Mastering Reimbursement under RUGs 53	10/06
<i>Nursing Homes</i>	Oh by the Way... (Gary Tetz) on MDS	1/07
<i>Contemporary Long-Term Care</i>	Hard data: Get a handle on your facility database	2/07

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<i>Contemporary Long-Term Care</i>	Med on the mind: What we've learned about medication management in the last few months.	4/07
<i>McKnight's Long Term Care News</i>	60 Seconds with....Leah Klusch RE: QIS Survey	6/08
<i>Long Term Living</i>	Are you Ready for the New Survey Process? The QIS is coming-and now is a good time to start gearing up	12/08
<i>Long Term Living</i>	Start now – Preparation critical for Recover Audit Contractor Program	10/09
<i>McKnights Long Term Care News</i>	Avoid Payment Denial	11/09
<i>Provider</i>	A New Look at Incontinence	6/10
<i>Long Term Living</i>	Special Report: Get Ready for MDS 3.0	8/10
<i>Long Term Living</i>	Organizing the MDS Office	12/10
<i>Long Term Living</i>	Embrace the Operational Approach to MDS 3.0 (cover story)	3/11
<i>McKnight's Long Term Care News</i>	5 <sup>th</sup> Online Expo features major TLC topics (by James Berklan)	3/11
<i>Provider</i>	HIT Panel Yields Valuable Tips	4/11
<i>Provider for LTC Professionals</i>	Focus On: Urinary Incontinence	6/11
<i>The Director (NADONA)</i>	Transitioning to the MDS 3.0 Strategies for Success	6/11
<i>Long Term Living</i>	Urinary Incontinence – Large Issue that Requires Focus from the Entire Interdisciplinary Team	8/11
<i>McKnight's Long Term Care News</i>	Providers Trail on MDS Prep	2/12

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<i>McKnight's Long Term Care News</i>	A good first step but more to do with MDS 3.0	3/12
<i>Long Term Living</i>	Providers warned to prepare for April changes to RAI manual by Patricia Sheehan – quotes by Leah	3/12
<i>Provider</i>	The MDS 3.0 and Its Impact on Bladder and Bowel Care	6/12
<i>Long Term Living</i>	MDS 3.0 updates require critical action steps by Patricia Sheehan – quote by Leah	6/12
<i>McKnight's Long Term Care News</i>	Managing assessment and documentation for a successful incontinence program by Patricia Sheehan – quotes by Leah	10/12
<i>Long Term Living</i>	Incontinence: Documentation risks and payment issues	11/12
<i>McKnight's Long Term Care News</i>	Upon further review by Julie Williamson – quotes by Leah	4/13
<i>McKnight's Long Term Care News</i>	'Serious' CMS oversight should compel providers to be duly vigilant about compliance, expert says by McKnight's Staff – quotes by Leah	5/13
<i>McKnight's Long Term Care News</i>	CMS widens audits, hones in on part A claims, expert says by James Berklan – quotes by Leah	6/13
<i>McKnight's Long Term Care News</i>	MDS changes challenge providers to be compliant yet adaptable, expert says by Tim Mullaney – quotes by Leah	7/13
<i>McKnight's Long Term Care News</i>	Execute documentation as it's claimed: survey expert by John O'Connor – quotes by Leah	8/13

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Magazine	Title	Date
<i>McKnight's Long Term Care News</i>	Taming the MDS by Julie E. Williamson – quotes by Leah	9/13
<i>McKnight's Long Term Care News</i>	Focus on physician groups, managed care to prepare for the future, say long-term care experts by Tim Mullaney – quotes from Leah	9/13
<i>Provider</i>	Zeroing in on Incontinence Care Management	10/13
<i>McKnight's Long Term Care News</i>	Fed ease auditing reviews, anti-fraud efforts to surge by John O'Connor – quotes by Leah	12/13
<i>Long Term Living</i>	One-on-one with...Leah Klusch	8/14
<i>McKnight's Long Term Care News</i>	Success without silos by Julie E. Williamson – quotes by Leah Klusch	9/14

## PUBLISHED BOOKS

Book	Publisher	Date
<i>Solutions in Restorative Care Giving</i>	Briggs Corp.	1995
<i>Understanding RAPs: A Training Program for Everyone Involving All Staff in Maximizing Positive Resident Outcomes</i>	Briggs Corp.	1998

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## MCKNIGHT'S WEBINARS

- Establishing Compliance and Minimizing Risks of Regulatory and Payment Oversight
- Medicare Operational Compliance Strategies for Skilled Care
- Four Challenges that Can Ruin Your Next Survey
- Highlight Upcoming MDS Changes and Ways Providers Can Prepare
- 2012 Regulatory Update: The Least You Need to Know
- 2012 MDS 3.0: The Least You Need to Know
- Risk & Payment Issues with the MDS 3.0
- Quality Care In Challenging Times
- MDS 3.0 Data Coding and Assessment Process Update
- Making the Most of the New MDS 3.0
- P.E.P.P.E.R. Reports: Why not paying attention can be costly
- Managing the Fiscal & Operational Challenges of the Implementation of the MDS 3.0 Data Set

## REDILEARNING WEBINARS

- MDS 3.0 New Database – Six Months Later
- The Interview Process – MDS 3.0 Training, Scheduling, Scoring, Data Documentation
- QI/QM Data Base Creating Accuracy at the Source
- Is your Facility Ready for the PPS Rule Changes?
- Creative Payment Options at the Point of SNF Admission
- CMS Training
- The CAA Process
- MDS 3.0 Data Coding Issues that Influence RUG Distribution
- Part 1: Connecting MDS Assessment to Care Plan
- Part 2: Connecting the MDS assessment to the Care Plan
- Navigating the QAPI Process
- One Year After the Transition – Evaluate Your Facility Data Base Quality
- 6 Months of MDS 3.0 Data: Training, Compliance and Payment
- Ensuring Compliance in Your Utilization Review Process
- Identification and Treatment of Incontinence in Skilled Nursing Facilities
- ZPIC Audits: Part 1
- ZPIC Audits: Part 2
- Identifying, Securing and Utilizing Resources to Assist the Skilled Nursing Facility with the A.C.O. Relationship
- The New P.E.P.P.E.R. Reports: Understanding the Data and Risk

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## OTHER WEBINARS

- Managing Change in your Assessment Process: An Overview of the April, 2012, Changes to the RAI Manual (Long Term Living/MDI Achieve)
- SCA MDS and Compliance Training (Long Term Care Living and SCA Tena)
- Getting It Right: Elevating Outcomes and Reducing Risk with Your Incontinence Documentation and Assessment Process (Long Term Living)
- Critical Issues of MDS 3.0: Updates, Landmine and Opportunities (Long Term Living/MDI Achieve)
- MDS 3.0 Update Compliance & Payment Issues (MDS Achieve)
- Ensuring Compliance with your Utilization Review Process (ACHCA)
- MDS 3.0 Structure and Implementation (MDS Achieve)
- Managing Change in Your Assessment Process – An Overview of the April 2012 Changes to the RAI Manual (MDI Achieve)